

**CADA OPEN ROAD:  
LEGAL/REGULATORY ARTICLES INDEX  
- SORTED BY CATEGORY -**

8/20/2008

ISSUE DATE	ARTICLE TITLE	CATEGORY	NOTES / FORMS / GUEST AUTHORS
October 31, 2007	RECORD RETENTION GUIDELINES - Credit Reports and Overall List	Accounting/Controller	
December 27, 2007	Year-End Accounting/Controller Checklist	Accounting/Controller	
July 25, 2007	ADVERSE ACTION NOTICES	Adverse Action	<i>R&amp;R order form</i>
September 12, 2007	ADVERSE ACTION NOTICES: WHAT YOU NEED TO KNOW, NADA WEBINAR TO BE HELD OCT. 23	Adverse Action	<i>Webinar</i>
March 26, 2008	INTERNET ADVERTISED PRICE MUST MATCH PRINT ADS	Advertising	
March 19, 2008	ADVERTISEMENTS MUST INCLUDE DEALERSHIP NAME	Advertising	
January 10, 2007	AUTO INDUSTRY DIVISION ALERT REGARDING INTERNET ADVERTISING VIOLATIONS	Advertising	
April 30, 2008	NADC SUBMITS LETTER TO JUICIARY COMMITTEE OPPOSING FEDERAL BILL THAT WOULD PRECLUDE ARBITRATION	Arbitration	
August 22, 2007	ARBITRATION AGREEMENTS - DEALERS SHOULD SERIOUSLY CONSIDER	Arbitration	
December 12, 2007	<i>Hudson article: Mandatory binding arbitration of consumer disputes under attack in Congress.</i>	Arbitration	
October 17, 2007	LEGAL COMPLIANCE: PAPER OR PROFIT? <i>By Emily Marlow Beck, Hudson Cook LLP</i>	Buy here / Pay here and special financing	<i>Spot Delivery</i>
December 19, 2007	Attorney General - Re-affirms D&H Assurance	Delivery & Handling	
April 11, 2007	D & H FEES: IF CHARGED, MUST BE CHARGED ON ALL CASH AND FINANCED DEALS IN THE SAME MOUNT	Delivery & Handling	
March 14, 2007	D&H LAWSUITS - NATIONWIDE AND FIRST FILING IN COLORADO	Delivery & Handling	
November 7, 2007	D&H LITIGATION (CLASS ACTION) UPDATE	Delivery & Handling	
August 6, 2008	REMINDER: COLORADO EMISSIONS REQUIREMENTS	Emissions	
October 24, 2007	REMINDER: COLORADO EMISSIONS REQUIREMENTS - - BASED ON WHERE CONSUMER RESIDES	Emissions	
May 7, 2008	FOUR-YEAR EMISSION EXEMPT STICKERS-REMINDER OF REQUIREMENTS	Emissions	Emission Exempt Stickers
January 31, 2007	REMINDER: COLORADO EMISSIONS VOUCHERS	Emissions	
July 11, 2007	CREDIT CARD RECEIPTS: IS YOUR SLIP SHOWING? <i>By Jean Noonan, Hudson Cook, LLP</i>	Fair Credit Reporting Act (FCRA)	<i>Spot Delivery</i>

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April 18, 2007	MONRONEY LABELS: CUSTOMERS SHOULD REMOVE THE LABEL, NOT DEALERS	Federal - Monroney labels	
September 19, 2007	NEW SAFETY LABELS NOW REQUIRED (NHTSA / Monroney label)	Federal	
July 30, 2008	REMINDER OF USED CAR BUYERS GUIDE REQUIREMENTS	Federal - Buyers Guide	
January 16, 2008	FORM 8300 Cash Reporting -- Consumer Notice Reminder by Jan. 31	Federal - Cash Reporting	
February 20, 2008	SALES TO CANADIANS	Federal - Export/Import	<i>Canada</i>
January 31, 2007	NEW EDITION OF NADA REGULATORY COMPLIANCE CHART AVAILABLE	Federal - General	
November 28, 2007	NADA Regulatory Review Available Online	Federal - General	
January 2, 2008	OSHA Clarifies PPE Requirements	Federal - Hazmat	
September 26, 2007	EPA PROPOSES NEW HAZARDOUS EMISSIONS FOR BODY SHOPS	Federal - Hazmat	<i>NADA Regulatory</i>
November 28, 2007	HAZMAT EMPLOYEES MUST BE TRAINED (any who "receive or ship")	Federal - Hazmat	
September 12, 2007	FEDERATED ANNOUNCES NEW HAZMAT TRAINING CD	Federal - Hazmat	<i>Hazmat CD</i>
May 2, 2007	OFAC COMPLIANCE REMINDERS	FEDERAL - OFAC	
July 16, 2008	IRS INCREASES MILEAGE RATES THROUGH DECEMBER 31, 2008	Federal - Tax	
July 16, 2008	SUMMARY OF 2008 UPDATES FROM THE IRS	Federal - Tax	
November 28, 2007	IRS Issues guidance on tool reimbursement plans	Federal - Tax	
March 7, 2007	FEDERAL EXCISE TAX REFUND AVAILABLE TO DEALERS	Federal - Tax	
October 3, 2007	HOW TO KEEP INSURANCE AND OTHER CHARGES OUT OF THE FINANCE CHARGE, by Thomas Hudson, Hudson Cooke, LLP	Federal - TILA / Regulation Z	<i>Spot Delivery</i>
April 4, 2007	TIRE PLACARDING REMINDER: RE-PLACARDING MAY BE NECESSARY PRIOR TO FIRST SALE	Federal - Tires	
April 9, 2008	NEW RESTRICTIONS IN EFFECT FOR USED VEHICLE IMPORTS TO MEXICO	Federal Export/Import	
July 25, 2007	UPDATED IRS PUBLICATIONS	Federal Tax	
May 14, 2008	THE LAWSUIT DU JOUR	Labor & Employment	By John Donovan, Fisher & Phillips LLP
April 23, 2008	TEN EMPLOYMENT PRIORTIES FOR 2008	Labor & Employment	By John Donovan, Fisher & Phillips, LLP
May 9, 2007	EMPLOYEE REFERENCE CHECKS	Labor & Employment	MSEC FYI Publication, Federated sample form, and C.R.S. 8-2-114

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February 6, 2008	REMINDER: STATE AFFIDAVIT REQUIRED FOR ALL NEW EMPLOYEES	Labor & Employment	
June 4, 2008	NEW POSTER REQUIRED TO RECOGNIZE CHANGES TO FAMILY AND MEDICAL LEAVE ACT	Labor & Employment - Federal	FMLA
March 12, 2008	NEW FAMILY MEDICAL LEAVE ACT (FMLA) PROVISIONS FOR MILITARY FAMILIES	Labor & Employment - Federal	FMLA
September 6, 2007	EEOC REPORT DUE FOR DEALERS WITH 100 OR MORE EMPLOYEES BY SEPT. 30	Labor & Employment - Federal	<i>EEOC reports</i>
July 25, 2007	UNEMPLOYMENT CLAIMS PROCESS: DUE DATE CHANGES	Labor & Employment - State	
October 10, 2007	FEDERAL EMPLOYMENT VERIFICATION: GUIDANCE ON NO MATCH LETTERS**	Labor & Employment- Federal	
December 12, 2007	Employers must use new form I-9 starting Dec. 26th	Labor & Employment- Federal	
October 3, 2007	COLORADO DEPARTMENT OF LABOR - QUICK REFERENCE GUIDE	Labor & Employment- State	
January 3, 2007	Colorado Dept. of Revenue Affidavit DR 4679 - Restrictions on Public Benefits	Labor & Employment- State	<i>Salesperson licensing</i>
January 3, 2007	Colorado Department of Labor Employment Verification Affirmation Form	Labor & Employment- State	<i>Salesperson licensing</i>
January 3, 2007	CO Employment Verification—HB06S-1017—Complete Guide (updated March 2007)	Labor & Employment- State	
August 6, 2008	NATIONAL ASSOCIATION OF DEALER COUNSEL (NADC) JULY NEWSLETTER	Legal / General	
April 30, 2008	SPOT DELIVERY-COMPLIANCE ARTICLE REPRINT	Legal / General	Spot Delivery
July 25, 2007	CLASS ACTION LAWSUITS (AND OTHER NOT SO MYTHICAL CHARACTERS)	Legal / General	<i>Spot Delivery; Emily Marlow Beck, Hudson Cook</i>
December 12, 2007	Guest legal article - Hudson Cook, LLP; general review of legal / regulatory issues nationwide including:	Legal / General	
December 5, 2007	Litigation involving credit and debit card receipts (NADA Legal & Regulatory Alert)	Legal / General	
January 23, 2008	TOP 20 LEGAL TRENDS FOR AUTOMOBILE DEALERS: Includes: Implementing Best Practices: Eric Chase's Legal Audit Checklist for Auto Dealers	Legal / General	Eric Chase, Attorney

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December 12, 2007	<i>Hudson article: Litigation updates: cross-state licensing on internet sales; Adverse action; bankruptcy and class action in California on negative equity</i>	Legal / General	
March 14, 2007	INTERNATIONAL TRUCK AND ENGINE CORP. WINS LEGAL CHALLENGE ON RETAIL OWNERSHIP (Colo. Court of Appeals case included)	Legal / General	
December 27, 2007	Reminder: Online Salesperson Licensing Available (announced in Feb. 14th issue)	Licensing-State	
June 13, 2007	GMs AND F&I MANAGERS MAY NEED SALESPERSON LICENSE	Licensing-State	
August 1, 2007	SALESPERSON LICENSE APPLICATION: REVISED FORM AND TRANSFER PROCESS	Licensing-State	
February 14, 2007	ONLINE SALESPERSON LICENSING NOW AVAILABLE FOR DEALERS	Licensing-State	
January 3, 2007	New Procedures / Requirements for Salesperson & Dealership Licenses	Licensing-State	
January 17, 2007	EMERGENCY COLORADO MINIMUM WAGE ORDER AND POSTER ISSUED	Minimum Wage	
November 21, 2007	Reminder: STATE MINIMUM Wage CHANGES JAN. 1, 2008	Minimum Wage	<i>CO Const. Article XVIII, Sect. 15</i>
January 3, 2007	New Minimum Wage (Amendment 41)	Minimum Wage	<i>CO Const. Article XVIII, Sect. 15</i>
April 23, 2008	DOT RULE RESTRICTS SPARE BATTERIES IN LUGGAGE (SUMMER TRAVEL TIP)	Miscellaneous	
April 16, 2008	NADA LOGIN ID/PASSWORD CAN BE OBTAINED ONLINE	Miscellaneous	Login information
January 16, 2008	Index to 2007 Regulatory & Legal Articles added to archives page	Miscellaneous	
August 20, 2008	UPDATED LEGAL / REGULATORY ARTICLES INDEX AVAILABLE	Miscellaneous	
March 5, 2008	REMINDER ON STORAGE CHARGES AND MOTOR VEHICLE REPAIR ACT	MV Repair Act	Must have a separate agreement
March 19, 2008	DENVER INTERNATIONAL AUTO SHOW - OFF-SITE PERMITS REQUIRED	Off-site permits	
March 12, 2008	DENVER INTERNATIONAL AUTO SHOW -- OFF SITE PERMITS REQUIRED	Off-site permits	
April 25, 2007	DEALER Q&A: OFF-SITE PERMITS REQUIRED WHEN SALES ACTIVITY WILL TAKE PLACE; NOT FOR DISPLAY ONLY	Off-site permits	

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March 21, 2007	DENVER INTERNATIONAL AUTO SHOW — OFF-SITE PERMITS REQUIRED	Off-site permits	
February 13, 2008	REMINDER: OFF-SITE SALES PERMITS	Off-site permits	C.R.S. 12-6-102 (16).
February 28, 2007	DEALER OBLIGATIONS FOR MISSING FULL-USE OR DEMO PLATES --- RECENT DEALER QUESTION ABOUT WHAT TO DO IF DEALER OR DEMO PLATES ARE MISSING	Plates - State	
June 20, 2007	REMINDERS ON APPROPRIATE USES OF DEALER FULL USE AND DEMO PLATES	Plates - State	
June 27, 2007	DEALER FULL USE PLATES - LOANER AND COURTESY VEHICLES	Plates - State	
March 28, 2007	CUSTOMER CREDIT INFORMATION ACCEPTED OVER THE INTERNET MUST BE SECURE	Privacy / Safeguards	
June 11, 2008	*NEW* RED FLAGS RULE COMPLIANCE SEMINAR: PLUS: PRIVACY/SAFEGUARDS RE-CAP	Red Flags	
April 23, 2008	RED FLAGS - PLAN FOR SUMMER TRAINING SERIES & PUBLICATION	Red Flags	
December 12, 2007	<i>Hudson article: Federal Red Flag Rules have been finalized; compliance date is Nov. 1, 2008</i>	Red Flags	
December 12, 2007	<i>Hudson article: Vehicle "rent-to-own" plans under scrutiny in North Carolina and other states.</i>	Rent-to-own	
March 5, 2008	SCAM ALERT: 'SOLICITATIONS' DISGUISED AS INVOICES	SCAM Alert	Alert provided by Monica Kidd, Brighton Ford; ad looks like fake invoice
July 4, 2007	HOW TO OVERCOME THE LANGUAGE BARRIER AND USE IT TO YOUR ADVANTAGE	Spanish language	Hall & Evans article
July 11, 2007	HOW TO OVERCOME THE LANGUAGE BARRIER, PART 2: Reminder of federal requirements under the FTC Used Car Rule for spanish transactions)	Spanish language	Used Car Rule
December 12, 2007	<i>Hudson article: Spanish-language version of "Understanding Vehicle Financing" for consumers</i>	Spanish language	
November 7, 2007	WASTE TIRE RECYCLING FEE RATE CHANGE (Nov. 1, 2007)	State	
January 3, 2007	A NUMBER OF REGULATORY AND LEGAL CHANGES THAT AFFECT DEALERS WENT INTO AFFECT January 1, 2007.	State	
November 7, 2007	UNCLAIMED PROPERTY REPORTING REMINDER (Reports due Nov. 1st)	State	

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July 9, 2008	AUTO INDUSTRY DIVISION WHEELS NEWSLETTER: NEW ISSUE AVAILABLE	State - AID/MVDB	Announcement of renewed inspection effort for all dealerships; link to inspection form: DR2129
June 25, 2008	REMINDER: LICENSING/PERMIT FEE INCREASES EFFECTIVE JULY 1, 2008	State - AID/MVDB	
May 28, 2008	LICENSING/PERMIT FEE INCREASES EFFECTIVE JULY 1, 2008	State - AID/MVDB	
May 28, 2008	REMINDER-LATEST SALESPERSON LICENSE APPLICATION FORM DATED 8/3/2007	State - AID/MVDB	DR2115
May 21, 2008	LICENSING/PERMIT FEE INCREASES EFFECTIVE JULY 1, 2008	State - AID/MVDB	
February 27, 2008	IMPORTANT REMINDER: NEW DISCLOSURE REQUIRED ON ALL SALES AS OF MARCH 1	State - AID/MVDB	DR2434, Revision date: 11/19/07
November 21, 2007	Reminder: MOTOR VEHICLE SALES CONTRACT DISCLOSURE CHANGE EFFECTIVE JAN. 1 <i>*later postponed*</i>	State - AID/MVDB	
December 19, 2007	MVDB - Final Disclosure Form-- Effective March 1st.	State - AID/MVDB	
August 20, 2008	AUTO INDUSTRY DIVISION - COMPLIANCE INSPECTIONS / UPDATED COMPLIANCE CHECKLIST	State - AID/MVDB	
May 16, 2007	MOTOR VEHICLE DEALER BOARD (MVDB) UPDATE	State - AID/MVDB	
August 22, 2007	MOTOR VEHICLE DEALER BOARD - RULEMAKING IS UNDERWAY	State - AID/MVDB	
September 26, 2007	REMINDER: DEALERSHIP SHOULD NOT RE-SELL A TRADE-IN UNTIL THE SALE IS FINALIZED	State - DTPA	CRS 6-1-708
August 15, 2007	REMINDER: 10-DAY NOTICE REQUIREMENT IF FINANCING CANNOT BE OBTAINED	State - DTPA	CRS 12-6-118(3)(v)
August 22, 2007	DEPOT AND TRANSPORTER PLATES: PROPOSED RULEMAKING HEARING ANNOUNCED	State - Plates	
September 26, 2007	NEW WEB LINKS ADDED TO OPEN ROAD (AID & Titles/Registration)	State - Resources	
April 2, 2008	GROUP1 TAX LOCATER DATABASE GUIDANCE	State - Taxes	
March 26, 2008	USE A STATE-CERTIFIED TAX DATABASE FOR SALES TAX INFORMATION AND RETAIN PROOF	State - Taxes	
January 24, 2007	ALTERNATIVE FUEL TAX CREDIT FORMS FOR CONSUMERS	State - Taxes	
November 14, 2007	Reminder: Dealer Sales Tax Collection Audits & let us know about Audit experiences	State - Taxes	
January 9, 2008	Tax lookup by address: recap of available options	State - Taxes	

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July 18, 2007	JULY Tax AND FEE change information	State - Taxes	
March 7, 2007	DEALER Q&A: COLORADO LAW PROHIBITS DEALERS FROM OFFERING TO PAY CONSUMER TAXES	State - Taxes	CRS 39-26-108
January 3, 2007	Sales Tax Rate Changes Effective January 1, 2007	State - Taxes	
July 2, 2008	COLORADO CONSUMER CREDIT CODE: DEALERSHIPS MAY NEED TO REGISTER WITH THE STATE	State - UCCC	
March 26, 2008	REMINDER: SUNDAY SALES ARE PROHIBITED AT THE DENVER INTERNATIONAL AUTO SHOW	Sunday sales	
March 19, 2008	REMINDER: SUNDAY SALES ARE PROHIBITED AT THE DENVER INTERNATIONAL AUTO SHOW	Sunday sales	
March 12, 2008	REMINDER: SUNDAY SALES ARE PROHIBITED AT THE DENVER INTERNATIONAL AUTO SHOW	Sunday sales	
July 2, 2008	TITLE PROCESSING REMINDERS: July 1st Sales Tax Changes and DR 2395 Title Application / VIN Verification--Revised Form (11/30/07)	Titles & Registration	
April 16, 2008	TITLE PROCESSING REVISED DR 2394 - STATEMENT OF FACT	Titles & Registration	DR 2394
June 25, 2008	TITLE PROCESSING: JULY SALES TAX CHANGES	Titles & Registration	
June 18, 2008	TITLE PROCESSING NEWS/UPDATES	Titles & Registration	
April 2, 2008	TITLE PROCESSING REMINDER: APRIL 3 IS THE CUTOFF DATE FOR REVISED DR 2395	Titles & Registration	DR 2395
March 26, 2008	REVISED MEMO ISSUED REGARDING VEHICLES DONATED TO A COLLEGE/UNIVERSITY	Titles & Registration	DR 0025
March 5, 2008	VEHICLES ABANDONED AT REPAIR SHOPS - REVISED FORM/PROCESS	Titles & Registration	changes to the Abandoned Vehicle title application process; DR2542
February 6, 2008	TITLE PROCESSING: ODOMETER DISCLOSURES WHEN TRADE-IN HAS KILOMETERS	Titles & Registration	
February 21, 2007	RECENT DEALER QUESTION ON TITLING AND SALES TAX OF MANUFACTURER-PROVIDED RENTAL CARS	Titles & Registration	
January 30, 2008	TITLE PROCESSING: UPDATED DR2395 - APPLICATION FOR TITLE /VIN VERIFICATION FORM	Titles & Registration	DR 2395
August 8, 2007	TITLE PROCESSING: SECURE AND VERIFIABLE ID CHANGES FOR C-CORPS	Titles & Registration	SVID
August 8, 2007	TITLE PROCESSING: PROPOSED RULEMAKING HEARING - TITLE INFORMATION REQUESTS	Titles & Registration	SVID

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August 29, 2007	DEPARTMENT OF REVENUE LETTER REGARDING MOTOR VEHICLE PURCHASES TO BE REGISTERED OUT-OF-STATE	Titles & Registration	Affidavit form
August 29, 2007	TEMPORARY PERMIT FEE INCREASES SEPT. 1	Titles & Registration	
January 16, 2008	Title processing: Douglas County motor Vehicle dealer/lienholder workshop	Titles & Registration	
January 9, 2008	Title Processing: January Sales Tax Changes	Titles & Registration	
September 19, 2007	TITLE & REGISTRATION: VEHICLES DONATED TO A COLLEGE FROM A DEALER	Titles & Registration	
November 21, 2007	El Paso County Announces reduced Hours	Titles & Registration	
May 23, 2007	SECURE AND VERIFIABLE ID REQUIREMENTS: WHEELS ARTICLE	Titles & Registration	SVID
May 30, 2007	SECURE AND VERIFIABLE ID: NOT REQUIRED ON GOVERNMENT VEHICLES	Titles & Registration	SVID
January 3, 2007	Dec. 18, 2007 Memo - Dept. of Revenue Titles Section: Changes to the Express Mail process	Titles & Registration	
August 29, 2007	CADA WORKERS COMPENSATION PROGRAM PARTICIPANTS MUST ATTEND ONE SAFETY SEMINAR PER YEAR	Workers compensation	
July 23, 2008	COLORADO WORKERS COMPENSATION LAW: REQUIRES DESIGNATION OF TWO PROVIDERS AND WRITTEN NOTICE TO WORKERS	Workers compensation	Provided by Pinnacol Assurance
January 9, 2008	Changes in Colorado Workers' Compensation Law and Procedure: Employee Choice Between Two Physicians	Workers compensation	
September 6, 2007	WORKERS COMPENSATION: THE IMPORTANCE OF A SAFETY COMMITTEE	Workers compensation	

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