



Colorado Automobile Dealers Association



The decisions you make today will affect your loved ones tomorrow

Business Succession Planning: Making the Right Moves

Thursday, April 17, 2008

Avoid the Ten Deadly Sins

Presented jointly by Federated Insurance and attorney Michael Franzmann

- After years of building your business, you deserve to have your business continue.
- This presentation will highlight the 10 DEADLY SINS of business succession planning, as well as both basic and innovative elements of an exit strategy.
- The practical ideas discussed may mean savings of hundreds of thousands of dollars.
- Don't miss this informative presentation!

AGENDA

DATE/TIME: 7:30 to 9:30am, **Thursday, April 17, 2008** (Breakfast included)

LOCATION: William D. Barrow Building, CADA Offices, 290 East Speer Blvd., Denver

FOR: Owners and Dealer Principals

MICHAEL FRANZMANN, ATTORNEY, GOUGÉR FRANZMANN & HOOKE, LLC, <http://www.gfhlawfirm.com/>

A CO-FOUNDER OF THE FIRM, MIKE SERVES AS CEO AND HEADS THE ESTATE PLANNING AND REAL ESTATE PRACTICES. HE IS RESPONSIBLE FOR DEVELOPING AND MAINTAINING ESTATE PLANS FOR WEALTHY INDIVIDUALS AND FAMILIES THROUGHOUT COLORADO AND THE UNITED STATES.

Current estate taxes are due in nine months

MIKE RECEIVED HIS B.S. IN ACCOUNTING FROM THE UNIVERSITY OF COLORADO (1990), J.D. FROM THE UNIVERSITY OF DENVER (1995), AND LL.M. IN TAXATION FROM NEW YORK UNIVERSITY (1997). A DENVER NATIVE, HE IS LICENSED IN COLORADO AS AN ATTORNEY AND CPA.

HE IS A FREQUENT LECTURER ON GIFT TAX, ESTATE TAX, AND GENERATION-SKIPPING TRANSFER TAX. HIS ARTICLES HAVE BEEN PUBLISHED IN THE JOURNAL OF ASSET PROTECTION AND ESTATE PLANNING MAGAZINE. HE IS AUTHORIZED TO PRACTICE BEFORE THE COLORADO SUPREME COURT, THE 10TH CIRCUIT COURT OF APPEALS, AND THE UNITED STATES TAX COURT.

ON CLIENT SERVICE: "IT'S CRITICAL FOR EVERY CLIENT TO KNOW HE OR SHE IS OUR MOST IMPORTANT CLIENT. PEOPLE COME TO US BECAUSE THEY HAVE QUESTIONS ABOUT ISSUES CENTRAL TO THEIR LIVES - THEIR FAMILIES, THEIR BUSINESSES, THEIR FUTURES. EVERY DAY I AM HONORED THAT OUR CLIENTS TRUST US TO HELP THEM WITH WHAT MATTERS MOST."

Only 28% of family-owned businesses have a succession plan

REGISTRATION FORM



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Making the Right Moves
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TO REGISTER, PLEASE RETURN THIS FORM AND PAYMENT OF \$99/1ST PERSON + \$89/ADD'L ATTENDEE

CADA, 290 East Speer Blvd, Denver, CO 80203, Fax: 303.831.9100 [Checks payable to "CADA"]

→ Register for this and other CADA events ONLINE at: www.cadaonline.org/registration

Dealership Name _____ City _____

(1) Name _____ Title _____

E-mail _____ Phone _____ Fax _____

Credit Card #. _____ EXP _____

(Visa / Mastercard / American Express accepted)

Additional registrants from the same dealership (\$89/person):

(2) Name _____ Title _____

--- CANCELLATION POLICY ---

CANCELLATIONS MUST BE RECEIVED TWO DAYS PRIOR TO THE TRAINING SESSION

QUESTIONS: Tim Jackson, 303.282.1448
tim.jackson@cadaonline.org

Tammi McCoy, 303.282.1449
tammi.mccoy@cadaonline.org