



Colorado Automobile Dealers Association

Dealer Rights and Protections Seminar: *Know your rights! Recognize your obligations!*

William E. Walters, Kelly Garnsey Hubbell + Lass, LLC

CADA spearheaded and passed significant new franchise law protections for dealers in 2009:

- Dealership Rights: Make sure you understand these rights and dealer obligations in order to fully assert protection—and to ensure you are not signing rights or protections away without recourse!
 - Colorado Motor Vehicle Dealer Act (Franchise Law) – New and existing protections:
 - Limits the look-back period for warranty and sales incentive audits; prevents unreasonably short time periods to submit claims
 - Exclusivity mandates prohibited; dealer notice requirements
 - Pricing variance limitations
 - Site control / facility upgrade mandate restrictions; facilities assistance
 - Manufacturer requirements/duties for market withdrawal or termination; inventory repurchase requirements
 - Buy/sell, transfer/relocation, or change of management – approval requirements
- Dealer Obligations: keep your dealership out of the cross-hairs of regulators, lawyers, and consumers!
 - State regulatory requirements and dealer investigations
 - Risks and penalties of various violations and/or lawsuits



City	Date / Time*	Location
Durango	Tuesday, Oct. 27 th 11:30am to 1:30pm Lunch included	New Country Auto Center 1200 Carbon Jct., Durango, CO 81301 Phone: 970.385.4822

WILLIAM E. WALTERS, ATTORNEY, KELLY GARNSEY HUBBELL + LASS, LLC, LLP



BILL HAS PRACTICED LAW FOR MORE THAN 33 YEARS IN DENVER, COLORADO. AT KGHL, HIS PRACTICE AREAS INCLUDE ADVICE AND COUNSEL TO NONPROFIT ORGANIZATIONS, TRADE AND PROFESSIONAL ASSOCIATIONS, FOR-PROFIT BUSINESS ENTITIES AS WELL AS EXPERTISE IN ANTITRUST AND TRADE REGULATION LAW. HE HAS SERVED AS CADA'S OUTSIDE COUNSEL FOR NEARLY THIRTY YEARS. BILL ALSO HAS SPECIAL EXPERTISE IN AUTOMOTIVE LAW AND HAS REPRESENTED FRANCHISED AUTOMOBILE DEALERS FOR OVER TWENTY-FIVE YEARS.

TO REGISTER, PLEASE RETURN THIS FORM AND PAYMENT OF \$249*/1ST PERSON + \$179/ADD'L ATTENDEE

*Includes hand-outs of presentation and meal.

Email: RSVP@coloradodealers.org

CADA, 290 East Speer Blvd, Denver, CO 80203, Fax: 303.831.9100 [Checks payable to "CADA"]

→ Register for this and other CADA events ONLINE at: www.coloradodealers.org/registration

Dealership Name _____

(1) Name _____ Title _____

(2) Name _____ Title _____

Email _____ Phone: _____

Credit Card # _____ EXP _____ Check to request invoice
(Visa / MasterCard / American Express accepted)

Questions:

Tim Jackson, 303.282.1448
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Registration/Payment:

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--- CANCELLATION POLICY --- CANCELLATIONS MUST BE RECEIVED TWO DAYS PRIOR TO THE TRAINING SESSION